

# Payments in the Nordics

The generational insight report

Report 1 of 2 – 2025

### Foreword

One of the primary reasons for cart abandonment is the absence of suitable payment options at checkout. To remain competitive in the Nordic markets, it is crucial for retailers to understand their target audience and how consumer preferences differ based on their country of origin and age group. Generational variations is the theme of this year's Payments in the Nordics.

Younger consumers, particularly those from Generation Z, are leading the adoption of digital payments and modern checkout methods. For example, digital wallets are the only in-store payment method experiencing growth, with nearly one-third of Generation Z using them for their last in-store purchase. In contrast, older generations, such as Baby Boomers, continue to favour familiar payment options and value in-store face-to-face interactions.

Building trust at the checkout has never been more important. Concerns about online fraud are rising, now affecting 42% of consumers—particularly younger shoppers. To make consumers feel safe, retailers should offer payment options from well-known payment providers and payment options that consumers are familiar with and have used before.

Svea Bank is publishing Payments in the Nordics for the third consecutive year, providing retailers with insights to make informed decisions based on the trends shaping the Nordic payment landscape. This is the first of two releases, offering generational insights into Nordic consumer payment trends. The upcoming report will explore the development of omnichannel solutions, AI, and emerging innovations in payments.

We hope this year's Payments in the Nordics will help you kick-start 2025!

**Magdalena Caesar** Business Area Manager Payments, Svea Bank



### **About Payments in the Nordics**

Payments in the Nordics is a report series launched by Svea Bank, exploring the Nordic payment landscape, encompassing developments in the payment industry and emerging consumer trends related to payments. The first Payments in the Nordics report was launched in 2022.

#### About this report: The Generational Insight Report

This year's edition of the report is divided into two releases, of which this is the first.

This report provides insights into the evolving payment landscape in the Nordics, enabling retailers to stay informed about the latest trends. It explores the preferences of different generations, helping retailers better understand their target groups and improve conversion rates both online and in-store. Security has emerged as a top priority for Nordic consumers, and it becomes important for retailers to ensure shoppers feeling safe and confident at checkout.

#### In our next release: Payments in the Retail Landscape of Tomorrow

The next release will be launched in March 2025. As consumers become increasingly digital, the Omnichannel 2.0 era is beginning, bringing a demand for seamless payment experiences across both digital and physical channels in this "phygital" world.

The "death of the cookie" has made loyalty programmes more important than ever for gathering data, understanding customers, and building stronger relationships. At the same time, artificial intelligence is transforming retail, influencing both payments and the shopping experience. The next release explores these developments and provides insights into the future of payments.

Payments in the Nordics is produced in collaboration with HUI Research.



### Methodology

Payments in the Nordics is based on consumer surveys, desktop research, expert and consumer interviews, as well as a roundtable discussion with leading Nordic retailers. The consumer survey was conducted in October 2024\*, surveying 1,000 consumers in Sweden, Denmark, Norway, and Finland respectively. The survey explored needs, behaviours, and attitudes related to payments. The expert interviewees included researchers and specialists within the payments field.

\* Mentioned as a result for the year 2025 in the report

#### **Expert interviews**

### Patrik Stoopendahl, Affiliated Researcher, Stockholm School of Economics Institute for Research and postdoc Ekonomihögskolan Lunds universitet

Patrik Stoopendahl has explored customer journeys from the consumer perspective for ten years. His primary research conclude digitalisation, online customer journeys and consumer behaviour.

#### Ioanna Constantiou, Digital transformation and AI Expert, Copenhagen Business School

Ioanna Constantiou is a professor in the department of Digitalisation. Her areas of expertise covers digital transformation, AI and big data analytics.

#### Siavash Ghorbani, VP of Engineering Shopify and founder of Tictail

Siavash Ghorbani is a tech entrepreneur with experience of creating customised e-commerce solutions and white label payments, such as Shop Pay & Shop App.

#### Round table discussion participants

#### Daniel Löfkvist, COO & Vice President, Stadium Group.

The Stadium Group, comprising Stadium and Stadium Outlet, operates in the sports apparel sector online and through 204 stores in Sweden, Finland, and Norway.

#### Hanui Ye, Payments & Order Management Director, Boozt.

Boozt is a multi-brand online store offering fashion and lifestyle products from 1600 brands.

#### Sofia Hagelin, PR & Communications Manager at Tradera.

Tradera is the largest online marketplace for circular consumption in the Nordics, with over 3,6 million members.

#### Marko Tapanainen, Business Project Manager, Hankkija.

Hankkija is the leading Finnish chain in agricultural trade, providing products through its online channel, 53 physical stores, and 8 machinery centers.

#### Jakob Dahlner, CTO, Elon Group.

Elon Group is a Nordic alliance owned and operated by independent entrepreneurs and retailers in Sweden, Norway, Denmark, Finland, and Iceland. Among other businesses, they operate the leading consumer electronics chain Elon, as well as El-Salg and Veikon Kone.

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# Payments – a key part of the purchasing journey

Payments are an integral part of every purchase and has a significant influence on the customer experience. Understanding consumer needs and expectations around payments and the purchasing experience, while staying updated on technological advancements and regulatory changes, is essential for retailers to stay relevant. Nordic consumers have high expectations on seamless payments and purchasing journeys both online and in-store. Reducing friction in the payment section is crucial to improve conversion rates.



As a company, you of course need to view the customer journey as an area of improvement — evaluate how to shape it, develop it, and analyse it. However, the real value is created for the consumer, if you manage to adapt your approach and offer entertainment, exploration and great deals when the consumer is actually looking for one of these three experiences.

— Patrik Stoopendahl, Affiliated Researcher Stockholm School of Economics

### Generational insights for customer segmentation

Generational insights highlight the shared traits, behaviours, and preferences of people born in the same era, shaped by common cultural, social, and historical influences. These insights are invaluable for understanding how different age groups interact with the world around them.

This report provides actionable insights to help retailers optimise key touchpoints in the customer journey and better tailor their strategies to distinct target demographics. Notably, Generation Z and Millennials represent critical consumer segments for retailers. As early adopters of emerging trends, their behaviours often signal broader shifts that influence wider market dynamics.



### **Generation Z**

Born 1997 to 2010

Key Influences:

Social media, climate change activism, and rapid technological innovation.

Preferred payment methods: Online:

Swish, Vipps or MobilePay

**In-store:** Physical debit card



### Millennials

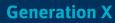
Born 1981 to 1996

Key Influences: The rise of the internet, 9/11, and the Great Recession.

Preferred payment methods: Online: Swish, Vipps or MobilePay

> **In-store:** Physical debit card





Born 1965 to 1980

Key Influences:

Economic recessions, the rise of personal computing, and a shift in family dynamics (e.g., working parents).

Preferred payment methods:

**Online:** Swish, Vipps or MobilePay

> **In-store:** Physical debit card



**Baby Boomers** 

Born 1946 to 1964

Key Influences:

Post-war economic prosperity, civil rights movements, and the Cold War.

Preferred payment methods:

**Online:** Physical credit card

**In-store:** Physical debit card



### Silent Generation

Born 1928 to 1945

#### Key Influences:

The Great Depression, World War II, and post-war reconstruction.

### Preferred payment methods:

Online: Invoice

**In-store:** Physical debit card

# The state of online payments in the Nordics

The retail industry has faced turbulent years marked by economic challenges and global uncertainties. Attracting and retaining digital consumers is therefore more critical than ever. Cart abandonment is one major obstacle retailers are facing, as it directly impacts sales and growth potential.

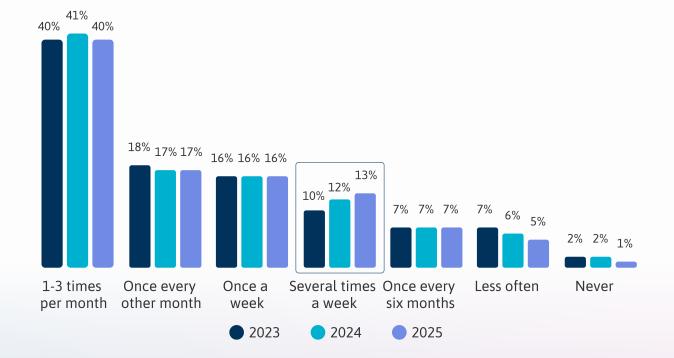
One of the primary causes of cart abandonment is the absence of preferred payment options. To boost conversion rates, retailers must align their offerings with evolving consumer expectations. Adopting mobile-centric solutions is crucial, as the majority of consumers now shop online using their mobile phones and favour mobile payment methods such as Swish, Vipps, and MobilePay.

# The Nordic consumers shop more frequently online

Nordic consumers weekly online shopping engagement has grown significantly over the past years. Currently, nearly all Nordic consumers shop online, with one-third shopping online weekly.

Recent years growth in online shopping frequency has been led by Generation Z and Millennials. Eighteen percent of Generation Z and 23% of Millennials shop online several times per week, reflecting their strong preference for digital retail channels.





#### How often do you shop online?

### Mobile devices dominate online shopping

Nordic consumers who shop online frequently primarily shop via mobile phones. Among Nordic consumers, 59% used a mobile phone for their most recent online purchase, up from 55% in 2024.

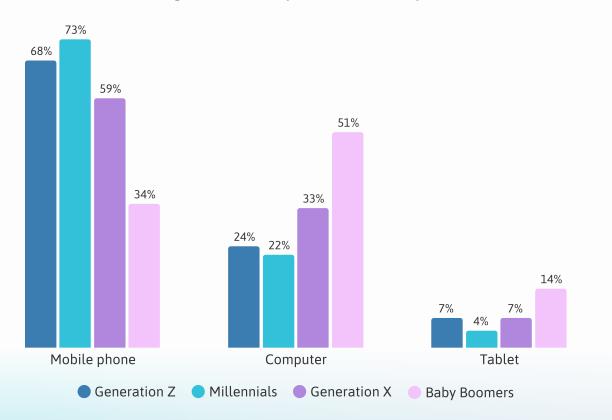
Generation Z and Millennials demonstrate a particularly strong preference for mobile shopping, with 73% of Millennials and 68% of Generation Z using their phones for their most recent online purchase. Although computers and tablets appeal to some consumers for their larger screens and enhanced visibility, mobile devices remain the dominant choice due to their convenience. This trend highlights the increasing importance of mobileoptimised platforms to meet consumer expectations and deliver seamless shopping experiences.

# 59%

of the Nordic consumers used their phones for their latest online purchase

> Mobile shopping is and will continue to be the most dominant sales channel - Patrik Stoopendahl, Affiliated Researcher Stockholm School of Economics

### Which digital device did you last use to shop online?



It is often easier to make a purchase on the computer. But when you are on the go, it is more convenient to use the phone. - Female Generation Z

I mainly shop for groceries online, and I always use the same store and order through my iPad since it's easier to see. - Female Silent Generation

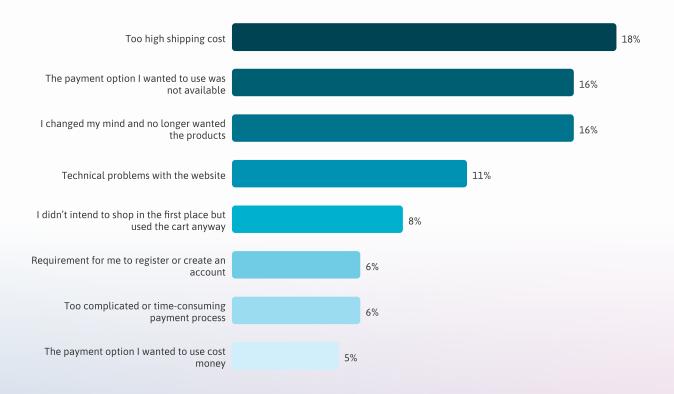
# The right payment offering is key for conversion online

For Nordic retailers, cart abandonment remains a significant issue, with 79% of consumers reporting that they have abandoned online shopping carts.

Generation Z and Millennials have higher cart abandonment rates. The most common reason for cart abandonment among these generations is the unavailability of their preferred payment option. As Millennials and Generation Z dominate online shopping, a payment offering that attracts these consumers is crucial for boosting conversion rates. Offering the right payment options is essential to ensure conversion among other generations as well. Across the Nordic region, the lack of preferred payment options is the second most common reason for cart abandonment, surpassed only by high shipping costs.



# The last time you abandoned a shopping cart filled with products in an online store, what was the reason?



# Preferred payment methods are country-specific

It is essential for retailers to customise the payment offering to meet the specific requirements of each market in order to ensure conversion.

Swish, MobilePay and Vipps remain the most popular online payment methods in the Nordic countries. Approximately one in three consumers in Sweden, Denmark, and Norway have used these payment methods for their most recent online purchase, and their popularity has remained stable in recent years.

Generation Z demonstrates an even stronger preference for Swish, MobilePay, or Vipps when shopping online. Among Generation Z, 36% prefer Swish, MobilePay, or Vipps, compared to 17% of Baby Boomers, who prefer to pay with physical credit cards.

Consumer preferences vary across countries, emphasising the need for local adaptation. Direct payments from bank accounts remain the most preferred payment method in Finland, Dankort is widely used in Denmark, and invoices continue to be popular in Sweden, as observed in previous years.

Retailers need a variety of payment methods to cater to different consumers. However, it is still crucial to streamline the options based on the preferences of the target audience to ensure a convenient and efficient checkout experience.





### The last time you shopped online, how did you pay?

Digital wallet: For example, via Apple Pay, Samsung Pay, or Google Pay with your phone or smartwatch.

# The state of in-store payments in the Nordics

Payment habits in Nordic physical stores remain rooted in tradition, with physical cards continuing to be the dominant choice for in-store purchases. However, emerging trends, driven by technological advancements and younger generations, indicate a shift towards faster, more convenient retail transactions. Digital wallets are leading this change, being the only in-store payment method experiencing growth.

Consumer frustrations with issues such as long queues underscore the need to enhance the efficiency of in-store shopping experiences. This issue can be addressed by offering self-checkout solutions, a feature particularly valued by Generation Z and Millennials.

# Frustrations in-store are related to long queues, technical issues, and missing payment methods

Understanding key pain points in the in-store shopping experience is essential for retailers to deliver a seamless customer journey.

Technical disturbances and long queues in physical stores are two common causes of frustration among Nordic consumers. Over 50% of consumers become frustrated by this. Generation Z and Millennials are particularly bothered by long queues, while Generation X and Baby Boomers are more affected by technical issues in-store. Few and unsuitable payment options are aslo common reasons for frustration.

Retailers need to take action to minimise these frustrations. By investing in technology and addressing issues with overloaded checkouts, a significant portion of in-store frustration can be minimised.

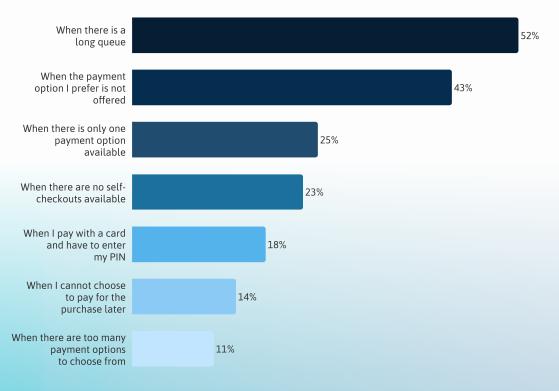


When there are very long queues and **no options like self-checkout**, I usually don't have the patience to stay. **In those cases**, I often **decide not to make the purchase**. - Generation Z Woman, Sweden



The feeling should be present in the store; when consumers swipe a credit card at checkout, they expect zero friction. The best feeling is when the payment feels completely effortless -Patrik Stoopendahl, Affiliated Researcher Stockholm School of Economics

# Share who feel frustrated when the following occurs while shopping in a physical store



# Generational differences at the physical checkout

The frustration caused by long queues in-store can be mitigated by offering alternatives to the traditional checkout. The traditional checkout is still the most popular method for in-store purchases, with 57% of Nordic consumers preferring it. But the preference has slightly decreased over the past year, signalling a greater demand for alternative checkouts.

Generation Z and Millennials are increasingly seeking alternative checkout methods, driven by a preference for faster and more efficient shopping experiences. Meanwhile, Generation X and Baby Boomers tend to value the familiarity and face-to-face service provided by traditional checkouts to a greater extent.

Investing in various checkout solutions is crucial for creating a more efficient in-store experience. Alternative checkout methods not only reduce pressure on manual checkouts and minimise the risk of long queues, but also cater to the diverse needs of different customer groups.



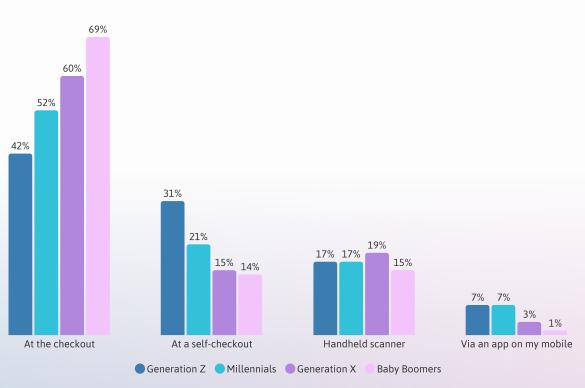
For everyday shopping, I shop with my headphones on and aim for the least interaction with others, doing everything at the self-checkout. But for less frequent purchases, I go to the register because I want to register my membership and hear about member offers and discounts that aren't available when using self-checkout.

- Male Generation Z

#### Every demographic seeks to minimise friction in the purchasing experience

- Siavash Ghorbani, VP of Engineering Shopify and founder of Tictail

# When you shop in a physical store, where do you prefer to make your purchase?

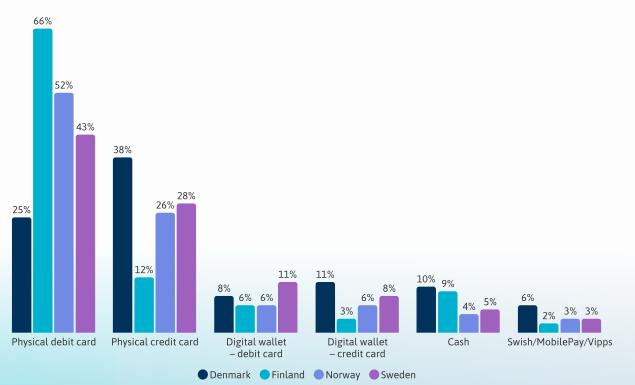


# Cards remain the primary payment method in-store

The type of checkouts available is important, but equally crucial for conversion is the variety of payment methods offered. Across the Nordic countries, physical debit cards remain the most used payment method in-store, as 46% of Nordic consumers used this for their most recent in-store purchase.

Nearly 1 in 5 transactions are made digitally, through methods such as digital wallets, Swish, Vipps, or MobilePay. These payment methods have higher adoption rates in Sweden and Denmark compared to Norway and Finland.

Digital payment methods are particularly popular among younger generations, with 34% of Generation Z using a digital wallet or Swish/MobilePay/Vipps for their most recent in-store purchase. In contrast, only 8% of Baby Boomers opted for a digital payment method, while 83% used physical debit or credit cards. For retailers, it is important to understand your target group and offer a combination of traditional and digital payment options to meet the diverse consumer preferences. 199% of in-store payments in the Nordics are made through digital wallets, Swish, Vipps, or Mobile Pay



### The last time you shopped in a physical store, how did you pay?

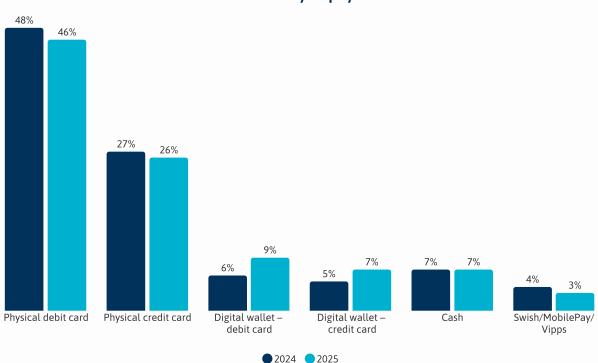
Digital wallet: For example, via Apple Pay, Samsung Pay, or Google Pay with your phone or smartwatch.

# Digital wallets the only payment method experiencing growth in-store

**Digital wallets are the only in-store payment method growing in popularity, reflecting a shift in consumer preferences toward more convenient and digital payment options.** This trend is particularly evident among younger generations, with Generation Z leading the way. Almost one third of Generation Z used a digital wallet when making their last purchase in-store, compared to 7% of Baby Boomers.

This generational difference mirrors the growing adoption of digital wallets among young and tech-savvy groups, who highly values the convenience and speed of digital payment methods, even in-store. Older generations also value these attributes but tend to be more cautious about changing their payment habits due to a strong reliance on traditional methods, such as card payments.

A key driver of digital wallet growth is the safety and control they offer. Instant purchase notifications, detailing the amount spent and the card used, enhance transparency and make tracking expenses easier, providing consumers with greater sense of security and control.



### The last time you shopped in a physical store, how did you pay?



Digital wallets are convenient; I receive a notification immediately after making a purchase, showing the amount spent and the card used. This makes it feel secure and easy to overview. - Generation Z Woman, Sweden



I see that many younger people pay with their phones, but it feels much more complicated technically than just using my card.

- Female Silent Generation

# Price and product – What consumers buy affects their payment choice

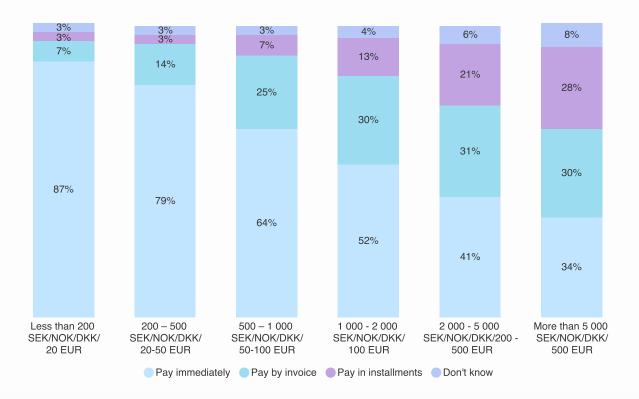
The channel is not the only factor affecting how consumers want to pay; price and product also influences whether buyers prefer immediate or post-purchase payment methods. Low prices tend to align with immediate payment methods, while high prices favour "buy now, pay later" options. Payment preferences also vary by product type, with "buy now, pay later" often used for items more likely to be returned.

# The price influences consumers' choice of payment method

The price level clearly impacts Nordic consumers' preferred payment methods. Consumers are more likely to select "buy now and pay later" (BNPL) options for purchases exceeding 200 euros. The share of consumers choosing to pay with BNPL for purchases between 200-500 euros has increased from 49 to 52% since 2024. This trend indicates that BNPL plays a key role in the payment mix, particularly for retailers with high average transaction values.



The overall trend also applies to the different generations. However, a larger share of Generation Z choose BNPL options for purchases under 200 euros, while most Baby Boomers prefer to pay immediately.



#### In the context of each cost interval, do you prefer to pay immediately or defer payment for a later date?

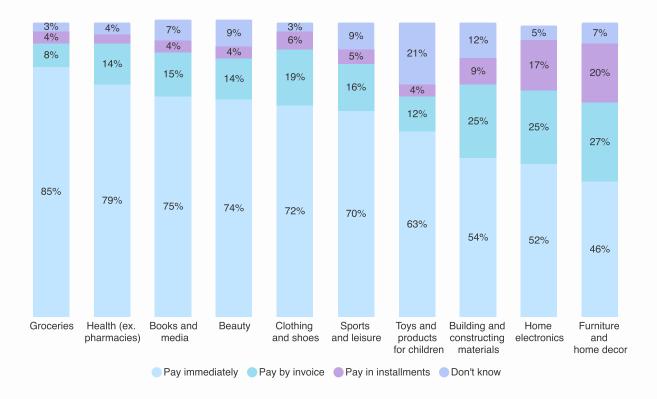
# **8 out of 10**

Nordic consumers prefer to pay immediately when the price is less than 50 euros.

# Products with a low risk of return are likely to be paid immediately

**Payment methods where money is withdrawn immediately continues to be a popular choice for most product categories.** The share of consumers choosing immediate payments has increased across multiple product categories since 2024. Consumers mainly prefer immediate payments for low-return items like groceries, pharmaceuticals, and beauty products.

The preference for immediate payments may reflect a need for financial control in a challenging economy. By paying immediately, consumers know how much money is available for other purchases. In contrast, one-third of consumers use BNPL to protect their account balance from potential returns, ensuring available funds are not affected.



# When you make a purchase within each product category, do you want to pay immediately or pay later?

When buying second-hand products, 65% of Nordic consumers choose to pay immediately, likely because of the lower prices. BNPL options are more attractive to online second-hand shoppers, likely because it is even more important in this context to assess the condition of the product and try the fit before paying. To meet these consumer needs, retailers should explore the option of integrating BNPL into online second-hand stores.





When I order **secondhand products** online, there is a higher chance that I will **pay by invoice**, as there's a greater risk that I will return the products. - Female Generation Z

# Feeling secure has never been this important

Nordic consumers have high expectations for fast, convenient, and frictionless payments, which are now viewed as a hygiene factor. Despite the high demand for speed, security remains the top priority for consumers, and the demand for enhanced security has increased over the past three years. Economic hardships have made consumers more aware and cautious about their finances. Combined with heightened awareness and rising fraud rates, this has made secure payment transactions more critical than ever.

# Growing fear of online fraud in the Nordics

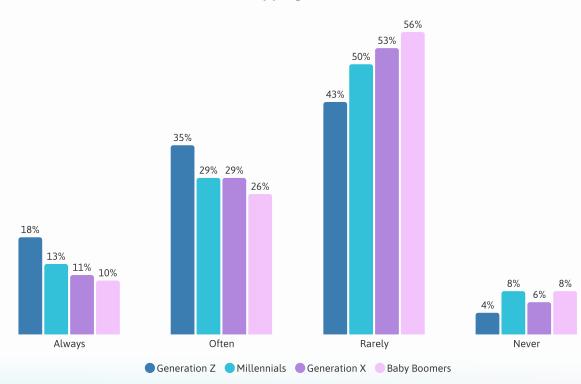
**Nordic consumers are increasingly concerned about online fraud.** The share of consumers who feel worried often or always when shopping online has increased from 39 to 42% between year 2023 and 2025.

As technology advances and consumers become more digitally proficient, their exposure to online fraud increases, which can lead to greater risk aversion. Combined with the economic uncertainty of recent years and growing presence of international players in the Nordic market, consumers are becoming more protective of their financial assets.

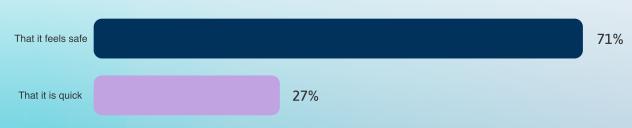
Although they spend more time online, younger generations feel more worried than other generations. 53% of Generation Z often or always feel worried about online fraud which is a considerable higher share than the Nordic average of 42%. It is important for retailers to ensure a sense of security to maintain consumer confidence in the purchasing journey.

### 53% of Generation Z often or always feel worried of fraud when shopping online

# Do you feel worried about falling victim to fraud when shopping online?



# What do you appreciate the most when making a payment?

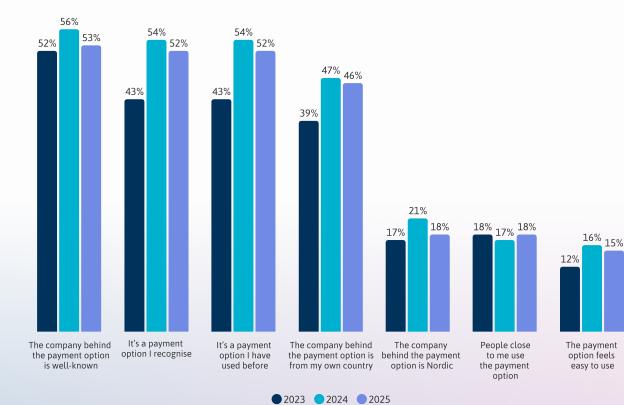


### Well-known providers and familiar methods boost consumer trust

Nordic consumers generally trust payment methods offered by well-known companies, as well as payment methods they recognise and have used before. In fact, their trust in recognised and used payment methods have grown with almost 10 percentage points and trust towards payment methods from regional payment providers has grown with 7 percentage points since 2023.

Generation Z consumers tend to trust payment options used by people in their surroundings to a higher extent than any other generation. This shows that younger generations are largely influenced by their surrounding and adaptable to changes, which may indicate that they are less loyal and switch payment methods more often. Baby Boomers, on the other hand, have a greater level of trust in payment methods they have used before. This indicates that older generations tend to stick to familiar methods.

Each Nordic country has its own payment providers and payment habits, which are important to understand. By staying informed about payment preferences across Nordic countries, retailers can design payment offerings that meet the needs of their target audiences, ensuring they feel secure throughout the checkout process. Nordic consumers primarily and historically trust wellknown, previously used and recognised payments



### What makes you trust a specific payment option?

# E-identification systems create secure payment experiences

In addition to offering specific payment options, consumer confidence can be improved by providing payment methods that require e-identification.

Payments requiring e-identification is widely accepted by Nordic consumers, as 66% of Nordic consumers are comfortable with using BankID and MitID as a standard part of the payment process. By offering payment methods with this type of two-factor authentication, retailers can provide consumers with a sensation of a more secure payment experience, which in turn can reduce concerns about fraud.

### 666% of consumers are comfortable with using BankID and MitID

systems as part of a

payment process.

It fe Be else

It feels secure to have to confirm with BankID when I shop, so that no one else can make purchases in my name.

- Female, Silent Generation Sweden

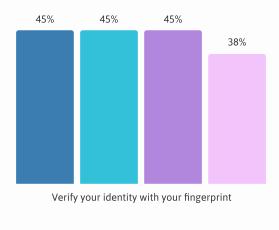


### **Biometric authentication –** the security method of the future

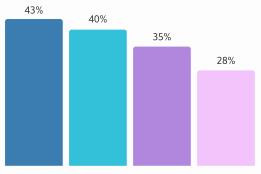
Biometric authentication is an alternative way to enhance the feeling of safety during a purchase. Recently, it has been incorporated into BankID as an alternative to the traditional PIN code. It has also been introduced in retail, where consumer data is linked to biometric information, enabling automatic entry and purchases. However, this implementation is still in its early stages within the retail sector.

#### What is biometric authentication?

**Biometric authentication is an authentication method** that leverages biometric technology to provide a secure and quick method of verification. For example: Face ID (facial recognition) and fingerprint identification.



#### How comfortable are you with the following when making a purchase?



Verify your identity using facial recognition, e.g. FaceID

There is a higher scepticism towards biometric authentication, with only 40% of consumers comfortable using fingerprint and facial identification, compared to 66% who are comfortable with e-identification systems.

However, there are big differences between younger and older generations. Generation Z and Millennials are more comfortable using fingerprint and facial recognition compared to Generation X and Baby Boomers. This is likely due to the younger generation's greater familiarity with digital technology and their adaptability to new innovations. As drivers of this technology, their increasing acceptance could signal a shift in attitudes, making it likely that the overall acceptance level will rise in the future.

Retailers should keep track of this technology and how it develops moving forward, as it could become an alternative way to enhance the feeling of safety during a purchase.





great; it feels like a secure extra step to verify that the purchase is really made by me.

### Pre-filled details accelerate the purchasing process

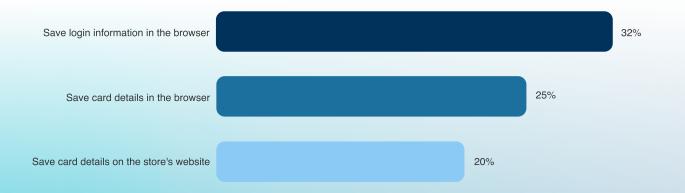
As consumers become more accustomed to technology and shop more online, their patience for inefficient checkout processes shrinks. Pre-filled details is one way to speed up the purchasing process, lowering the barrier for online purchases.

Consumers are more comfortable with saving login information than card details in all Nordic countries. One in five consumers are willing to save card details in the browser, while one in three consumers are willing to save login details. Generation Z are generally more comfortable, 40% are open to save login information in the browser, which is double the share of Baby Boomers.

This shows that Nordic consumers perceive the browser as a safer space for storing card details. However, they are careful with saving their details online, which could be linked to the increased fear of falling victim to fraud when shopping online.



# Share of consumers that are comfortable with the following when making a purchase:





# Key insights

- Understanding your target group is crucial, as generational differences significantly shape expectations. Preferred payment methods vary across generations and the Nordic countries. It is therefore essential for retailers to align their payment options with the specific preferences of each target audience and market.
- Nordic consumers are becoming increasingly mobile-centric when shopping online, using their mobile phones both for online shopping and for payments. Swish, Vipps, and MobilePay are by far the most used payment methods in Denmark, Norway and Sweden.
- Younger consumers are at the forefront of adopting digitalised payments and checkout methods. While older generations, such as Baby Boomers, tend to value familiar payment methods and face-to-face interactions instore, Generation Z and Millennials widely use digital wallets and favour self-checkouts over traditional cashiers. These younger generations are early adopters, suggesting that digital payments and checkout methods will continue to grow in the future.

- **Digital wallets are the only in-store payment method experiencing growth,** driven by a preference for convenient digital payments. Generation Z leads this trend, with 28% using digital wallets for their last in-store purchase, compared to 7% of Baby Boomers.
- Improve conversion rates with the right payment offering. One of the most common reasons why Nordic consumers abandon a purchase is the unavailability of their preferred payment method, a trend that is even more noticeable among Generation Z and Millennials. The right payment offering is therefore crucial for driving conversion.
- More important than ever to ensure that consumers feel safe during the purchasing journey as concerns about online fraud have increased. Retailers can make consumers feel safe by providing payment methods that utilise two-factor authentication with BankID and MitID, which are widely trusted by Nordic consumers. A key factor in enhancing the sense of security in the purchasing journey is to provide local payment methods from well-known payment providers that consumers recognise and trust.

### In our next release:

# Payments in the Retail Landscape of Tomorrow

With an understanding of the current state of payments in the Nordics, the coming edition of Payments in the Nordics 2025 will further explore the evolving landscape of payments.

Key topics to be addressed include how retailers can adapt to the evolving consumer demands and Omnichannel 2.0, strategies for building and maintaining customer loyalty in a post-cookie world, how to leverage artificial intelligence to enhance retail offerings, and an indepth look at what lies ahead for payments across the Nordic region.





